

Press Release

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Doxense and Sages Informatique formalize their marriage

DOXENSE, publisher of Watchdoc © and Focalist ©, specialized solutions in the field of print management and optimization, and SAGES INFORMATIQUE, editor of Zeendoc ©, cloud solution for document management, process automation and dematerialization, announce their capital alliance.

On November 13, 2018, the two French companies signed the merger protocol, which aims to bring a very comprehensive value proposition to national and international markets: Print Management (powered by Watchdoc ©), Device Management (powered by Focalist ©) and Document Management (powered by Zeendoc ©). These independent solutions will now be integrated in the future.

This industrial partnership is part of the development strategy of both companies in terms of their positioning on the software and services market, as well as the complementarity of their generic Watchdoc © and Zeendoc © solutions. A common structure has been created that will support the two current operational entities.

Coverage for a huge market

*The plethoric growth of data volumes to be managed by customers (35 Zettabytes in 2013 vs 587 million Zettabytes in 2026 *) will naturally lead them to look for Managed Print and Document Services (MPDS) offers. The functional coverage of the offer will allow them to organize the efficient management of their documents (paper and digital) with a high level of security.*

(2014 Adjuvi LLC Creative Commo, Some Rights Reserved / 1Zb = 1000 million Gb)*

Obvious complementarities

The two companies will make up a group of about 70 people, divided between the Hauts de France and Corsica. The marketing, development and support teams will coordinate their investments and optimize their tools, processes and methods. Customers will continue to be served through resellers, distributors and manufacturers and will be able to benefit from all the available offers.

This union is at the heart of our vision, which aims to "create together, with our customers, a sustainable document intelligence". Through numerous commitments made by all employees, public and private clients, from small businesses to large organizations, who will have access to all the software offers but also to a range of services that will facilitate their digital transition.

"It is absolutely essential to support our customers in this transition with proven and recognized technologies, such as Zeendoc © and Watchdoc ©, as well as the proximity of all our distribution networks" says Vincent LEMAIRE, General Manager of Doxense. Plus when adding "any industrial partnership it only makes sense if it exclusively serves the interests of our customers in respect of the commitments made. Afterall customer relationships are key! "

"Offering our customers simple and modular solutions has always been the DNA of our company. Our knowledge of the SME market coupled with our know-how of cloud software solutions, make this alliance a real opportunity for our respective customers. The Doxense & SAGES Informatique marriage will offer a complete and modular offer for all document-related needs, "said Charly DELSOL, President of SAGES Informatique.

About SAGES informatique

Based in Ajaccio, SAGES Informatique has, for more than 15 years, put its experience and know-how at the service of its customers to support them in their digital transformation. This company helps companies to enhance the value of their documents and make the most of the information they contain.

Its range of services and software, ranging from electronic document management, to digitization, to scanning (SAGES Informatique has its own certified scanning site), allows it to offer a complete service to businesses to meet their needs either for archiving, searching for information and optimizing all their documentary processes.

Listening to our customers and offering a tool adapted to their needs is the main motivation of SAGES Informatique.

SAGES Informatique is the publisher of the SaaS solution known as Zeendoc ©, in the market and is aimed at small and medium-sized enterprises, with the product present throughout the French market and in several countries within Europe.

About Doxense

Present in Europe, Russia, the USA, China, the Middle East and Africa, Doxense is the publisher of dedicated printing solutions. This company, created in 2005, markets a software suite dedicated to the management of documents and printing.

Doxense's mission is to help its customers achieve their productivity and profitability goals by making the most of all printing, copying and scanning resources in a context of increasing mobility.

Its solutions are independent of the manufacturer's equipment and can generate substantial savings, both in the private and public sector. They empower the user to be aware of the cost and the environmental impacts of his printouts. They also allow customers and partners to address the copiers and printers of all their customers and thus be able to remotely manage contracts, the installed base, the consumable levels, counters, alerts or the utilisation rate of each of the devices.

The major technological agreements signed with most manufacturers reinforce the reputation of Doxense, whose ease of installation and the ergonomics of the solutions are well appreciated.

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